

TOWN OF OCEAN VIEW
201 CENTRAL AVENUE
OCEAN VIEW, DE 19970

MEMORANDUM

TO: Mayor
Town Council Members

FROM: Kenneth L. Cimino
Director of Planning, Zoning & Development

VIA: Carol S. Houck
Town Manager

DATE: September 5, 2024

SUBJECT: Discussion, Consideration and Possible Voting on a Contract Award for the
33 West Avenue Parking Lot Lighting, Project No. OV21-01, Task 22

Background: An email (attached) soliciting sealed bids for the 33 West Avenue Parking Lot Lighting, Project No. OV21-01, Task 22, was sent to five electrical contractors on June 12, 2024.

This work involves the placement of new light poles as shown on the lighting plan, and includes construction layout, maintenance of traffic, E&S measures, and any and all incidental work required for the completion of the project.

Two sealed bids were received and opened on August 7, 2024.

Contractor	Base Bid
Byers Industrial Services	\$47,809.00
Tudor Electric	\$59,950.00
WM Project Estimate	\$43,889.81

A complete review and summary of the bids was performed by Nick Nusbaum, Project Manager, Wallace Montgomery & Associates, LLP and is attached for your review.

Funding: Funding is available for these improvements in the FY 2024 Capital Trust Fund totaling \$55,000.00.

Recommendation: It is therefore recommended that the Mayor & Council authorize the Town Manager to enter into a contract with Byers Industrial Services. for the total bid amount of \$47,809.00.

From: [Nusbaum, Nicholas J.](#)
To: appleestimates@gmail.com; tudorelectricalservicesllc@gmail.com; bryon@bwelectricinc.com; snapper@krisscontracting.comcastbiz.net; shawn.allen@byersindustrial.com
Cc: [O'Neill, Darren M.](#); [Vargas, Jaime A.](#); [Kenneth Cimino](#); [Jill Oliver](#)
Subject: Town of Ocean View- 33 West Ave. Parking Lot Lighting
Date: Wednesday, June 12, 2024 1:10:09 PM
Attachments: [image001.png](#)
[Signed West Ave Lighting_OV21-0001.pdf](#)
[OV21-01-Task 22_Engineering-Estimate 1.pdf](#)

Good afternoon, All,

The Town of Ocean View is seeking bids for placement of new light poles as detailed in the attached plan. . Work includes, construction layout, maintenance of traffic, E & S measures and all work included on the plan and any incidental work required for completion of the project. Additional project details are as follows:

- Lane closures will be permitted between the hours of 8:00 AM and 4:00 PM, Monday through Friday. (If necessary)
- Work hours are 7:00 AM to 7:00 PM, Monday through Friday.
- No work will be permitted on Saturday, Sunday, and City Holiday's.
- An onsite meeting will be held Wednesday, July 10, 2024, at 10:00 AM. This meeting is not mandatory.
- Questions regarding this project will be received until noon, Wednesday , July 24, 2024. Questions shall be sent to nnusbaum@wallacemontgomery.com a response, if necessary, will be sent by Friday, July 26, 2024, to all bidders.
- Lump Sum bids will be received until 2:00 PM, Wednesday, August 7, 2024. Send your bid, via email, to nnusbaum@wallacemontgomery.com.
- Award is expected on Wednesday, August 14, 2024, with an anticipated NTP on Monday, August 26, 2024.

Thank you in advance for your consideration.

Nick Nusbaum

C 302.841.4569

E nnusbaum@wallacemontgomery.com



222 South DuPont Highway | Suite 202 | Dover, Delaware 19901
Maryland | Delaware | Pennsylvania | Virginia
Sustainable Infrastructure through Innovative Engineering
www.wallacemontgomery.com

Mr. Kenneth Cimino
Town of Ocean View
201 Central Avenue, 2nd Floor
Ocean View, DE 19970

August 8, 2024

RE: 33 West Lighting Project
Bid Evaluation

Dear Mr. Cimino,

Two (2) bids were received for the above-referenced project on August 7, 2024. The bids are as follows:

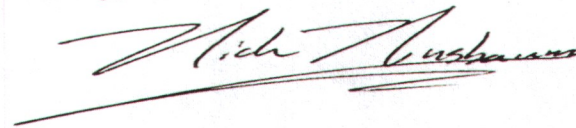
	<u>Bid Total</u>
Engineers Estimate (Wallace Montgomery)	\$43,889.81
1. Byers Industrial Services	\$47,809.00
2. Tudor Electric	\$59,950.00

Both bids were responsive with only minor variations in conditions and assumptions. These variations will have little to no effect on project cost.

Byers Industrial Services LLC, 1100 Grant Avenue, Franklinville, NJ 08322 submitted the low bid and was responsive to all bidding requirements. At this time, we recommend awarding the contract to Byers Industrial Services LLC. for the sum of \$47,809.00.

Should you have any questions, please feel free to call me at your earliest convenience. I may be reached at 302-841-4569.

Sincerely,



Nick Nusbaum
Wallace Montgomery & Associates, LLP

Attachments: Bids Received

Date
8/7/2024

Number
11227

Estimate

Wallace Montgomery
222 South DuPont Highway
Suite 22
Dover, Delaware 19901

Project

33 West Ave Parkin...

Description	Qty	Rate	Total
Contract Title: 33 West Avenue Parking Lot Lighting			
204000 - TEST HOLE	2	100.00	200.00
763000 - INITIAL EXPENSE/DE-MOBILIZATION	1	5,000.00	5,000.00
763501 - CONSTRUCTION ENGINEERING - NO BID	1	0.00	0.00
801000 - MAINTENANCE OF TRAFFIC	1	3,500.00	3,500.00
805001 - PLASTIC TRAFFIC CONTROL DRUMS	20	5.00	100.00
810001 - TEMPORARY WARNING SIGNS AND PLAQUES	18	20.00	360.00
811003 - FLAGGER, SUSSEX COUNTY, STATE	8	78.00	624.00
832029 - PROVIDE AND INSTALL #8/2 WIRE UF W/GROUND	40	5.00	200.00
832009 - PROVIDE AND INSTALL 1-CONDUCTOR #8 STRANDED COPPER, TYPE USE-2	840	3.75	3,150.00
831542 - PROVIDE AND INSTALL 2" HDPE SDR-13.5 CONDUIT (BORE)	80	40.00	3,200.00
831513 - PROVIDE AND INSTALL 2" SCHEDULE 80 PVC CONDUIT (TRENCH)	175	25.00	4,375.00
831523 - PROVIDE AND INSTALL 2" GALVANIZED CONDUIT (TRENCH)	40	30.00	1,200.00
833002 - PROVIDE AND INSTALL GROUND ROD	2	225.00	450.00
830001 - CONDUIT JUNCTION WELL, TYPE 1, 20" X 20" PRECAST CONCRETE	2	1,350.00	2,700.00
PROVIDE AND INSTALL 18' DECORATIVE LIGHTING STANDARD AND FIXTURE, 95W LED	2	5,000.00	10,000.00
PROVIDE AND INSTALL LIGHTING CONTROL - 60 AM WITH SERVICE DISCONNECT	1	7,500.00	7,500.00

Any applicable sales taxes will be included at invoicing unless tax exempt certification is provided.

Payment is due within 30 days. 1.5% interest per month will be added to late payments. Upon acceptance, this proposal may be subject to additional terms and conditions. Material pricing increases in excess of 5% will result in additional charges.

Total

General Conditions

- The contractor shall not be held liable for errors or omissions in designs by others, nor inadequacies of materials and equipment specified or supplied by others.
- Equipment and materials supplied by the contractor are warranted only to the extent that the same are warranted by the manufacturer.
- The contractor shall not be liable for indirect loss or damage.
- Unless included in this proposal, all bonding, permit and/or special insurance requirements are supplied at additional cost.
- If a formal contract is required, its conditions must not deviate from this proposal without contractor's permission.
- Anything (verbal or written), expressed or implied elsewhere, which is contrary to these conditions shall be null and void.
- Prices quoted are valid for 30 days from date of proposal.
- Byers reserves the right to photograph completed projects (excl proprietary equip/mach) and to use said images for advertising, marketing and social media.

Submitted by Shawn Allen
Shawn Allen

Accepted by _____
Customer Representative Date

Date

8/7/2024

Number

11227

Estimate

Wallace Montgomery
222 South DuPont Highway
Suite 22
Dover, Delaware 19901

Project

33 West Ave Parkin...

Description	Qty	Rate	Total
834006 - POLE BASE, TYPE 6	2	1,200.00	2,400.00
908001 - TOPSOIL	1	100.00	100.00
908020 - EROSION CONTROL BLANKET MULCH	550	5.00	2,750.00

Any applicable sales taxes will be included at invoicing unless tax exempt certification is provided.

Payment is due within 30 days. 1.5% interest per month will be added to late payments. Upon acceptance, this proposal may be subject to additional terms and conditions. Material pricing increases in excess of 5% will result in additional charges.

Total

\$47,809.00

General Conditions

1. The contractor shall not be held liable for errors or omissions in designs by others, nor inadequacies of materials and equipment specified or supplied by others.
2. Equipment and materials supplied by the contractor are warranted only to the extent that the same are warranted by the manufacturer.
3. The contractor shall not be liable for indirect loss or damage.
4. Unless included in this proposal, all bonding, permit and/or special insurance requirements are supplied at additional cost.
5. If a formal contract is required, its conditions must not deviate from this proposal without contractor's permission.
6. Anything (verbal or written), expressed or implied elsewhere, which is contrary to these conditions shall be null and void.
7. Prices quoted are valid for 30 days from date of proposal.
8. Byers reserves the right to photograph completed projects (excl proprietary equip/mach) and to use said images for advertising, marketing and social media.

Submitted by

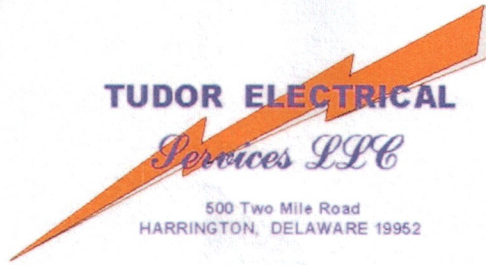
Shawn Allen

Shawn Allen

Accepted by

Customer Representative

Date



DATE: August 7, 2024

TO: Nick Nusbaum

RE: Ocean View Parking Lot

Tudor electrical services will provide the following scope of work. Price is based on plans dated June 12, 2024 and RFI drawing 1

1. Furnish and install service pedestal with lighting control cabinet as detailed on sheet 3
2. Furnish and install (2) pole bases as detailed on sheet 6
3. Furnish and install (2) light fixture and poles
4. Furnish and install (3) type 1 junction wells
5. Furnish and install 2" schedule 80 conduit
6. Furnish and install 2" SDR 13.5 in bores
7. Furnish and install 2" GRS conduit from pedestal to pole indicated on drawings for service
8. Furnish and install wire per conduit run schedule on sheet 3
9. Restore landscaping

PRICE: \$59,950.00

Exclusions

- Bond
- Wage Rates
- Power company fees and costs

Price is valid for 30 days

Town of Ocean View

Major Quantities Estimate

Contract Title: 33 West Avenue Parking Lot Lighting
 Contract Description: Parking Lot Lighting
 Contract No.: OV21-0001, Task 22
 State / FAP No.: N/A
 County: Sussex
 Maintenance Yard: N/A

Date: 05/17/2024

Line No.	Item No.	Item Description	Unit	Unit Price	Quantity / Percentage	Total Cost
00010	832029	PROVIDE AND INSTALL #8/2 WIRE UF W/GROUND	LF	\$5.65	40	\$ 226.00
00020	832009	PROVIDE AND INSTALL 1-CONDUCTOR #8 STRANDED COPPER, TYPE USE-2	LF	\$2.75	840	\$ 2,310.00
00030	831542	PROVIDE AND INSTALL 2" HDPE SDR-13.5 CONDUIT (BORE)	LF	\$34.00	80	\$ 2,720.00
00040	831513	PROVIDE AND INSTALL 2" SCHEDULE 80 PVC CONDUIT (TRENCH)	LF	\$18.00	175	\$ 3,150.00
00050	831523	PROVIDE AND INSTALL 2" GALVANIZED CONDUIT (TRENCH)	LF	\$30.00	40	\$ 1,200.00
00060	833002	PROVIDE AND INSTALL GROUND ROD	EACH	\$150.00	2	\$ 300.00
00070	830001	CONDUIT JUNCTION WELL, TYPE 1, 20" X 20" PRECAST CONCRETE	EACH	\$1,300.00	2	\$ 2,600.00
00080	*	PROVIDE AND INSTALL 18' DECORATIVE LIGHTING STANDARD AND FIXTURE, 95W LED	EACH	\$3,500.00	2	\$ 7,000.00
00090	**	PROVIDE AND INSTALL LIGHTING CONTROL - 60 AM WITH SERVICE DISCONNECT	EACH	\$2,500.00	1	\$ 2,500.00
00100	834006	POLE BASE, TYPE 6	EACH	\$1,100.00	2	\$ 2,200.00
00110	908001	TOPSOIL	TON	\$150.00	1	\$ 150.00
00120	908020	EROSION CONTROL BLANKET MULCH	SY	\$5.00	550	\$ 2,750.00
00130	204000	TEST HOLE	CY	\$1,000.00	2	\$ 2,000.00
00140	805001	PLASTIC TRAFFIC CONTROL DRUMS	EACH	\$0.30	20	\$ 6.00
00150	810001	TEMPORARY WARNING SIGNS AND PLAQUES	EACH	\$21.00	18	\$ 378.00
00160	811003	FLAGGER, SUSSEX COUNTY, STATE	HOURLY	\$85.00	8	\$ 680.00
				SUBTOTAL A		\$ 30,170.00
01010	801000	MAINTENANCE OF TRAFFIC	LS		15%	\$ 4,525.50
				SUBTOTAL B		\$ 34,695.50
02010	763000	INITIAL EXPENSE/DE-MOBILIZATION	LS		5%	\$ 1,734.78
02020	763501	CONSTRUCTION ENGINEERING	LS		5%	\$ 1,734.78
				SUBTOTAL C		\$ 38,165.05
03010	N/A	CONSTRUCTION CONTINGENCY (25% of SUBTOTAL C)	LS		15%	\$ 5,724.76
TOTAL						\$ 43,889.81

* Photometric Analysis used Holophane Granville Premier 3 LED Luminaire

** SP Cabinet - DeDOT Lighting Policy